



# CLINIC MANAGER

## A Leader of People & Driver of the Business

### About Our Team

We were the original Australian Skin Clinic from which the franchise clinics were born. However, unlike the franchised clinics, here in Ashmore we always offered a wider range of advanced treatments and continue to do so. We have been trading since 1996 but separated from the ASC brand when our owner Deb sold the franchise business having grown the business from 1 to 60 clinics. She retained her beloved first clinic and renamed it Ultimate Skin and Body.

We are, however still a leading provider in cosmetic medicine offering injectables, laser, HIFU, Evo Plasma and other rejuvenation treatments. Over the years we have treated well over 30,000 satisfied clients in our Ashmore clinic.

We and maintain our expertise through training, education and our close relationships to many industry associations. We have a reputation for delivering the highest quality services for optimum client outcomes.

Our team of enthusiastic and motivated professionals is established and awaiting an inspiring and skilled leader to take the business to the next level.

Are you our next leader?

### The ideal candidate

The successful candidate will work in a professional, fun and inspiring environment with a dynamic team. This role includes ongoing training, professional development and support.

Our business is focused on meeting and exceeding the expectation of our clients. As such, the environment is highly focussed on customer service and sales. The successful candidate will be able to drive performance, while ensuring the clinic runs smoothly and profitably.

### Duties

As our Clinic Manager you will:

Manage the operations of the business including administrative requirements, cash handling, stock management and rosters

- Drive team performance with our tried and tested Key Performance Indicators together with a strong understanding what drives and motivates your staff to increase performance and client service standards.

- Work alongside our marketing team to produce ideas and content for social media and other marketing initiatives.
- Monitor performance and sales constantly.
- Break down targets for team members to understand and motivate them to achieve these.
- Mentor team members and assist them in their career development and progression.
- Coach team members when dealing with issues or challenges that may arise.

## Experience and skills

As a manager of the business you must be able to demonstrate:

- Analytical and financial acumen
- Ability to work autonomously and be self-motivated and driven by targets and KPI's
- Extremely good computer literacy
- Fantastic time management
- The ability to understand systems and ensure compliance
- A passion for customer service
- Good communication skills at all levels and the creativity to be able to improve the clinic's brand awareness locally

Experience in Aesthetics is helpful but not essential, - people management skills, proven experience and success in driving team targets and KPI is more important. Extensive training and support will be provided to the successful candidate.

## APPLICATIONS

Please send your CV and a covering letter to [resources@ultimateskinandbody.com.au](mailto:resources@ultimateskinandbody.com.au)

# WE TREAT

- Acne
- Acne scarring
- Age spots
- Ageing skin
- Blackheads
- Broken / dilated capillaries
- Bruxism (Teeth Grinding)
- Cellulite
- Crow's feet
- Double chins
- Dry skin
- Environmental ageing
- Excessive Hair
- Excessive sweating(Hyperhidrosis)
- Facial redness
- Freckles
- Lines
- Lips
- Loose skin
- Loss of collagen
- Loss of facial volume
- Loss of skin elasticity
- Melasma
- Oily skin
- Open pores
- Pigment loss
- Pigmentation
- Redness
- Rosacea
- Sagging skin
- Scarring
- Sensitive skin
- Shaving rash
- Skin laxity
- Smile lines
- Spider veins
- Stretch marks
- Sun damage
- Teeth grinding
- Thin or uneven lips
- Unwanted hair
- Wrinkles

